

ISDH Hospital Fiscal 2003 Report and Statistical Comparison

Hospital: Bluffton Regional Medical Center

Year: 2003 City: Bluffton Peer Group: Medium

Statement One: Summary of Revenue and Expenses

1. Gross Patient Service Revenue		4. Operating Expenses	
Inpatient Patient Service Revenue	\$31,728,653	Salaries and Wages	\$13,341,440
Outpatient Patient Service Revenue	\$37,543,687	Employee Benefits and Taxes	\$3,656,572
Total Gross Patient Service Revenue	\$69,272,340	Depreciation and Amortization	\$2,483,767
2. Deductions from Revenue		Interest Expenses	\$1,440,704
Contractual Allowances	\$33,568,359	Bad Debt	\$1,256,611
Other Deductions	\$538,084	Other Expenses	\$15,089,950
Total Deductions	\$34,106,443	Total Operating Expenses	\$37,269,044
3. Total Operating Revenue		5. Net Revenue and Expenses	
Net Patient Service Revenue	\$35,165,897	Net Operating Revenue over Expenses	(\$495,503)
Other Operating Revenue	\$1,607,644	Net Non-operating Gains over Losses	\$0
Total Operating Revenue	\$36,773,541	Total Net Gain over Loss	(\$495,503)

6. Assets and Liabilities	
Total Assets	\$36,252,736
Total Liabilities	\$40,695,853

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$32,293,631	\$20,164,485	\$12,129,146
Medicaid	\$6,009,918	\$4,395,679	\$1,614,239
Other State	\$0	\$0	\$0
Local Government	\$230,380	\$117,731	\$112,649
Commercial Insurance	\$30,738,411	\$8,890,464	\$21,847,947
Total	\$69,272,340	\$33,568,359	\$35,703,981

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$24,600	(\$24,600)
Educational	\$91,898	\$464,153	(\$372,255)

Research	\$0	\$0	\$0
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Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	130
Number of Hospital Patients Educated In This Hospital	3,195
Number of Citizens Exposed to Hospital's Health Education Messages	0

Statement Four: Costs of Charity and Subsidized Community Benefits

Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$14,113,224	\$20,277,059	(\$6,163,835)
Community Benefits	\$0	\$211,389	(\$211,389)

For further information on this report, please contact:

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**ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL
AND OTHER HOSPITALS IN ITS PEER GROUP**

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	348	645
2. % of Salary	Salary Expenses divided by Total Expenses	35.8%	39.7%
3. Average Daily Census	Patient Days divided by annual days (365 days)	35.9	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.2	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$2,288	\$4,378
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$10,295	\$11,927
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	54.2%	52.3%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$2,134	\$847
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	46.6%	43.1%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	3.4%	5.5%

11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$8,213)	(\$1,065,673)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	-1.3	5.0

Note:

1. NP = No medical-surgical patients or outpatient visits.
2. See Statewide Results for definition of terms.